

**Crystal Lake Chamber of Commerce
Board of Directors Minutes – October 26, 2018**

PRESENT: Pam Bialas, Gary Bonick, Chris Christensen, Dawn Gilman, Matt Horist, Dave Hubbard, Penny Hughes, Randy Leggee, Scott McKeever, Mary Miller, Andrew Szocka, Randy Smith, Tim Urban, Mike Wheeland, Robert Zalud and staff members Mary Margaret Maule, Alli Magit, Sharon Repplinger, Jackie Ruiz, Donna Sather and Deb Wallenfang

ABSENT: Rik Fregia, Trent Gordon, Doug McAllister, Kelly Roewer and Catie Schmit

CALL TO ORDER: Randy Leggee called the meeting to order and welcomed everyone.

CITY OF CRYSTAL LAKE: Heather attended the International Economic Development Conference and noted the City of Crystal Lake was awarded the Silver Award for Economic Development Excellence for the public and private partnerships created at Three Oaks Recreation Center. Precision Water Jet, Camfil USA and Aptar were honored at the MCEDC Dinner. The city has hired a company called Think Big Go Local to help promote the IShop CL program. The former Pauly Toyota building is under contract. Plans for a hotel by Portillos is going before the City Council. Colonial Café is under contract. The 460 Coventry medical building is being converted in to apartments/housing.

CONSENT AGENDA: Mary Miller moved to approve the Consent Agenda as presented. Randy Smith seconded the motion and all approved.

OTHER DIVISION REPORTS: Sign Up for Community Harvest starts on Saturday, October 27th. Scott McKeever talked on Community Harvest's initiative to increase corporate contributions. Dave reported the Ambassador/Board Christmas party will be on December 13th at Boulder Ridge. The Ambassadors will submit ideas on how they can best serve the Chamber. The next Succession Planning program will be on December 13th – The 4 D's of Succession: Death, Disability, Divorce, Dissolution.

FINANCE: Wade Arthur from Tighe, Kress & Orr went over the Review and reported there were no large changes from last year. The Chamber is in a good financial position. Penny Hughes made a motion to approve the Review as presented. Matt Horist seconded the motion and all approved. Mary Miller reviewed the September financials. Dawn made a motion to approve the September Financials as presented. Chris Christensen seconded the motion and all approved.

MEMBERSHIP: Alli Magit reported there were 9 drops and 9 new members to end the month at 946 with a 96.44% retention rate. Randy read the new member list. Gary Bonick moved to approve the Membership Report as presented. Scott McKeever seconded the motion and all approved.

CHAIRMAN REPORT: Randy stated the PICA awarded was being presented to Country Donuts after the Board Meeting. Rik Fregia has resigned from the Board. He sold his business and is moving to one of his other dealerships. Cardinal Buick has purchased Courtesy Buick and they are keeping the name the same.

PRESIDENT'S REPORT: Mary Margaret reported on October 4th partnered with Dist. 155 and 47 to have parents and students visit manufacturers for a "Made In Your Own Backyard" program. 132 students and parents participated and visited four manufacturers. Mary Margaret will be attending the IACCE Conference and will present our new mobile apps; CommunityLynk and ChamberLynk. The accountant's review went very well thanks to Deb Wallenfang. The Golf League was very successful at its new location and with its new Chair, Dan Wagler. Thanks to Sharon Repplinger for all her work on the league. Leaders in Action Explore starts on January 24, 2019. Small Business Saturday is November 24th.

OTHER ITEMS FOR BOARD CONSIDERATION: None

UPCOMING EVENTS: Donna Sather reviewed upcoming events. Chamber's Toys for Tots Mixer is on December 4th.

HEARD AROUND TOWN:

- Crystal Lake Bank & Trust Blood Drive is Friday, October 26th
- Halloween at the Sage YMCA is on October 26th from 6pm to 8pm
- Elizabeth Smart will be speaking at the Sage YMCA on December 7th.
- November 13th at 6:30pm is the Drug Court graduation at the Court House in Room 204
- Pioneer Center's Holiday Book Review Luncheon for Women is on December 7th
- Santa Run is December 2nd and starts off at the Raue Center

Meeting adjourned on a motion by Chris Christensen and seconded by Robert Zalud.