

**Crystal Lake Chamber of Commerce
Board of Directors Minutes – August 24, 2018**

PRESENT: Pam Bialas, Gary Bonick, Chris Christensen, Rik Fregia, Dawn Gilman, Trent Gordon, Matt Horist, Doug McAllister, Scott McKeever, Mary Miller, Robyn Ostrem, Kelly Roewer, Randy Smith, Mike Wheeland, Robert Zalud and staff members Alli Magit, Sharon Repplinger, Jackie Ruiz, Donna Sather and Deb Wallenfang

ABSENT: Leslie Blake, Dave Hubbard, Penny Hughes, Randy Leggee and Andrew Szocka

CALL TO ORDER: Matt Horist called the meeting to order and welcomed everyone.

CITY OF CRYSTAL LAKE: Heather Maieritsch reported on September 18th the City will recognize Douglas Automotive for being in business for 25 years and being located in Crystal Lake for 20 years. They will also recognize Curran Contracting for over 100 years in business and located in McHenry County since 1938. If you know of any businesses celebrating milestones in Crystal Lake please let Heather know. 7 Eleven will start demo and construction on the Teddy's Liquor location next month. Camfil is having a ground breaking ceremony on August 28th at 11am. They are expanding their location by 50% and adding 120 employees. There are two new manufacturing businesses looking to relocate to Crystal Lake. TJ Max and Steinhafels are moving forward, the facade of the building is complete. IL Bone & Joint will be moving into the Corner Bakery location. The Sports Authority location has finalized all the different parties that will be taking part in the facility and will submit plans to the Planning & Zoning department next month. Colonial Café has closed and the City has been in contact with the owners. They are selling the building and asking \$1.6 million. Overall we have had \$247 million in visitor spending in McHenry County, it's up 4.2% since 2017. The McHenry county area has generated \$8.15 million in local sales tax revenue.

CONSENT AGENDA: Dawn Gilman moved to approve the Consent Agenda as presented. Chris Christensen seconded the motion and all approved.

OTHER DIVISION REPORTS: None

FINANCE: Mary Miller presented the financials for July 2018 and noted one month into the fiscal year we are up over budget. The finances are in a good position. The review has been pushed a month due to scheduling. Chris Christensen moved to accept the July 2018 Financials as presented. Pam Bialas seconded the motion and all approved.

MEMBERSHIP: Alli Magit reported there were 11 new members and 7 drops ending the month at 934. On the new member report you are only going to see 10. We are the registered agent for one new member but they do not want to be known at this time. The retention rate is at 99.49%. Matt Horist read the new member list. Doug McAllister moved to approve the Membership Report as presented. Chris Christensen seconded the motion and all approved.

CHAIRMAN REPORT: Matt Horist noted the Chamber has many new programs and events starting up. Please review the handouts and participate if you can. Monday Night Football books have been distributed. Please sell your five books or make your annual \$100 contribution to the Chamber. Thanks to all who attended the Crystal Lake Brewing PICA presentation.

PRESIDENT'S REPORT: See Mary Margaret's report attached. Jackie noted EXPO Early Bird registration will start September 1st this year to tie into the new Welcome Program. Those who register for the Home & Business EXPO by September 15th will be eligible to participate in the Welcome Program. The EXPO is returning to Crystal Lake South High School on March 23rd & 24th.

OTHER ITEMS FOR BOARD CONSIDERATION: Scott McKeever asked if we will be having speakers at the Board meeting. Bob Zalud stated he will arrange for a Drug Court graduate to come and speak on the opioid crisis in McHenry County. There is also a judge who would like to speak on various issues in the county. Please email Randy if you have specific topics you want to hear about. The goal is to have one speaker a quarter.

UPCOMING EVENTS: Donna Sather reviewed upcoming events.

HEARD AROUND TOWN:

- High School Football starts tonight
- Crystal Lake Bank & Trust's Annual Cookout is tomorrow from 12pm – 3pm
- MCC Science Center is now open. Please visit or call for a private tour
- Dawn thanked MCC as she was the vendor who supplied all the signage for the center.

Meeting adjourned on a motion by Chris Christensen and seconded by Dawn Gilman.